

**Subject: Hello from an Old Friend**

**Date:** 10/30/2003, 4:24 PM

**From:** "Trunz, Charles" <CTrunz@nshs.edu>

**To:** "jolyne@pequotcap.com" <jolyne@pequotcap.com>

Jolyne,

Its been too long. I had the pleasure of talking to Shaun and your children at soccer a few weeks ago and they look great.

I am enjoying myself at North Shore and starting to make a real difference which is what I always wanted.

I thought of you today because I spoke with Craig Drake about when they are coming to NY so I can purchase jewelry for Gerry. Remember when we used to go with Nancy and then for lunch? Those were great days and I will always miss them.

I hope all well with you and I am sure you are a terrific success.

I enclose a CMBS business proposal from a close friend that started this business with me at JPM Securities in the early 1990's.

I am not sure it is directly relevant to your business, per se, but perhaps you know some people on the Fixed Income sell side that would entertain a meeting. Or perhaps you are looking for a new business line for clients and revenues. It is a very compelling business plan that I might think of also joining for the right company. There's no question that this business is lasting with great profit and cross selling opportunities. Please share with me your thoughts if you have 15 minutes.

my very best to you and your family

Charles

> -----Original Message-----

> From: Turk, Jennifer

> Sent: Monday, October 27, 2003 3:06 PM

> To: Trunz, Charles

> Subject:

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> <<10-24-03 Memo to Targeted Sponsors - Second Draft.doc>>

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